

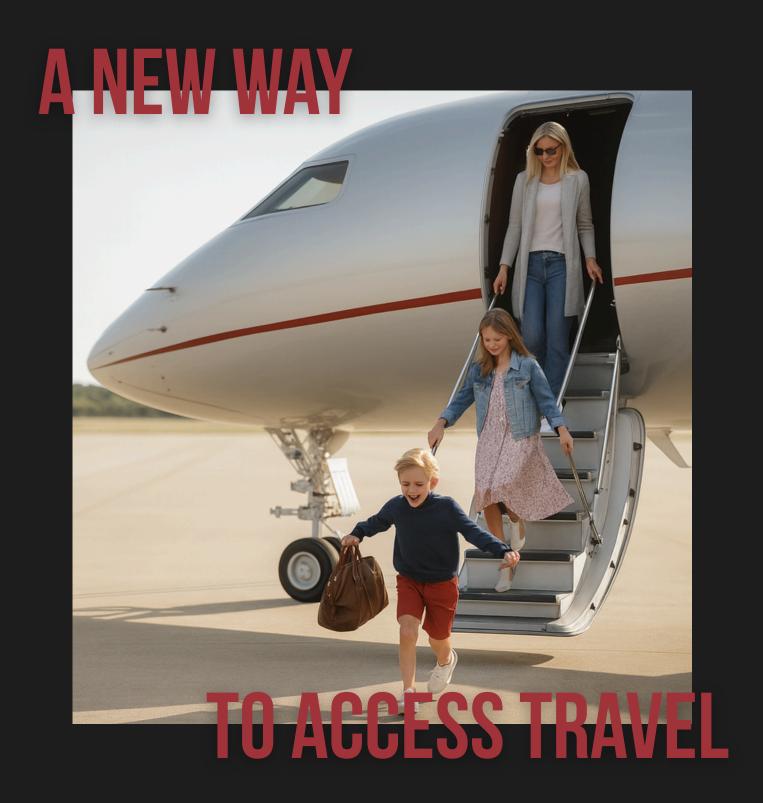


#### **JET EXCELLENCE**

Jet Excellence traces its roots to JEM Air Holdings, LLC (dba BellAir), founded in 2013. Initially operating a single aircraft, the business was repositioned in 2018 to focus on light jets and King Airs, steadily building a reputation for reliability, safety, and fleet growth.

In 2025, the company rebranded as Jet Excellence following the acquisition of Red Wing Aeroplane, LLC and a fleet of Citation X aircraft, bringing expanded scale, national reach, and seasoned leadership.

Today, Jet Excellence operates a growing fleet of Citations, Hawkers, and King Airs, with more aircraft scheduled to join by late 2025. The company is Wyvern Registered, ARGUS Gold-rated, and targeting Platinum certification in 2025, underscoring its commitment to safety and quality. With a proven operating platform, strong vendor partnerships, and expanding facilities at Raleigh Executive Jetport, Jet Excellence is positioned to become one of the premier charter operators in the United States.



### HISTORY



#### 2018

McQueen acquires JEM Air and transitions to light jets and King Airs

#### 2021

Begins fleet expansion with mid-size jets; adds additional leadership to the team

#### **TODAY**

Has grown Citation X fleet to 7 aircraft, targeting 27 by end of year

#### 1988

McQueen Campell begins flying fixed-wing aircraft at age 17

#### 2019

First charter under new ownership; becomes vendor for Senient, WheelsUp, jetLinx, Apollo & Delta Private Jets

#### 2024

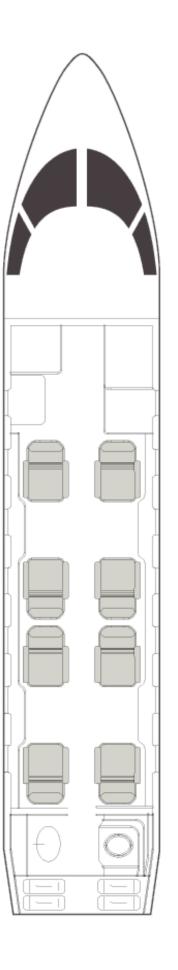
Fleet reaches 11 aircraft with addition of super-mid jets (Citation X); Michael Vargo is brought on as CEO to oversee day-to-day operation

#### **FUTURE**

Targeting 30+ aircraft; building complementary verticals for a full-service aviation platform







### **CITATION X**

PASSENGER CAPACITY
UP TO 8 PASSENGERS

**RANGE** 

3,460 NM

BAGGAGE

72 FT<sup>3</sup>

**FLIGHT HOURS** 

6 HOURS

ALTITUDE

51,000 FT

#### SCHEDULED MAINTENANCE

Jet Excellence is actively building in-house maintenance capabilities to service its fleet and select third-party customers. While not all work is performed in-house today, ongoing investments are closing that gap.

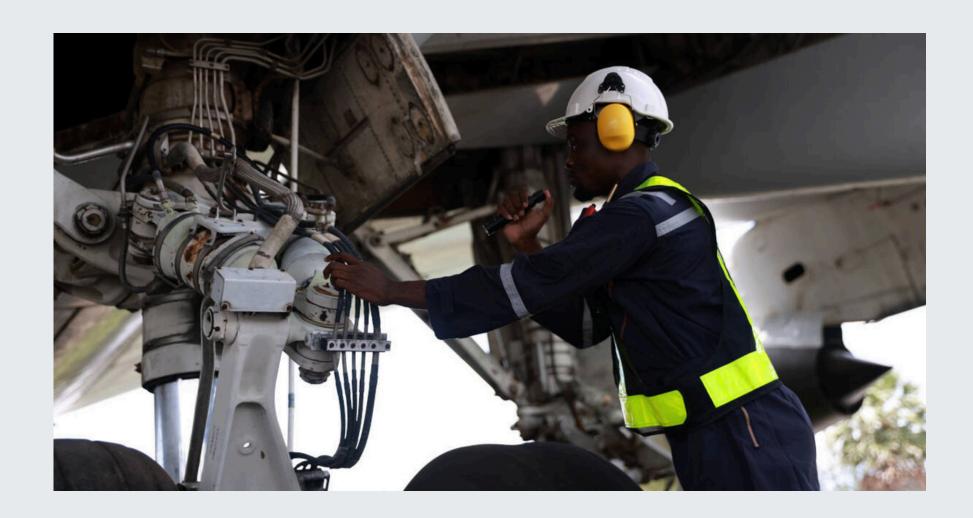
#### AIRCRAFT ON GROUND (AOG) RESPONSE

Dedicated 24/7 AOG teams are strategically based in FLL, TTA, TEB, and BJC, with plans to expand coverage to all major markets, ensuring rapid return to service.

#### STRATEGIC PARTNERSHIPS

Jet Excellence maintains commercial agreements with outside vendors to provide priority AOG support and strengthen operational resilience.

# SAFETY & OPERATIONAL EXCELLENCE



# RALEIGHEXEC JETPORT



#### **HANGARS**

Current 12,000 sq ft facility at Raleigh Executive Jetport, with plans to open a new 22,000+ sq ft facility in November for a combined total of 37,000 sq ft

#### **LOCATION**

The prime location near one of the largest research hubs—including RTP and major universities—underscores long-term demand from tech and corporate clients.

#### **AIRPORT UPGRADES**

Recent infrastructure investments—like the O.A. "Buddy"
Keller III terminal—plus advanced systems and rise in jet
traffic demonstrate the airport's capacity to support high-end
aviation services.



Jet Excellence decides what trip demand it will accept on the schedule

Single fleet type creates focus and simplicity

Trips are booked and priced with efficiency in mind

Ability to acquire low-cost depreciated assets

You can always say no to trips that don't make sense

Total Addressable Market (TAM) of Private Aviation is Jet Excellence's customer base

Low cost / lean overhead structure



# MCQUEEN CAMPBELL

Founder & Owner

McQueen is a successful entrepreneur with a diversified portfolio across multiple industries and more than 37 years of flying experience.

A seasonal aviator who has bought and sold over 80 aircraft, he brings firsthand expertise in aircraft ownership and operations. As an Airline Transport Rated pilot, he remains current flying his own aircraft, reinforcing his deep connection to aviation.

Since purchasing BellAir in 2018, McQueen has invested heavily in its growth and assembled top-tier talent from the Part 135 industry, ensuring the company operates with the highest standards of safety, service, and professionalism.



# MICHAEL VARGO President & COO

Michael has 20+ years of experience in private aviation who has held every leadership position in a 135 Operation.

He previously led Mountain Aviation, where he oversaw all facets of the business and built the world's largest fleet of Citation Xs. Later as FAA Accountable Executive at Wheels Up, he managed more than 1,200 pilots across three operating certificates.

An Airline Transport Pilot with over 8,500 flight hours and five type ratings, including Citation X, Michael combines deep operational expertise with proven leadership scaling complex aviation platforms.



## **ZACH PALMER**

VP, Business Development

Zach leads the commercial strategy at Jet Excellence, overseeing pricing, revenue strategy, and crossfunctional go-to-market execution for a rapidly expanding national fleet.

Previously at Wheels Up, he helped integrate TMC and Delta Private Jets following their acquistion and rebuilt the wholesale channel into a primary demand engine—driving 25,000+ additional flight hours and \$200M+ in cumulative revenue during his tenure.

A builder of dynamic, floating-fleet pricing and customer-centric operating playbooks, Zach partners closely with Flight Ops and Owner Services to put the right aircraft in the right place at the right time. He holds a B.S. in Aviation Management and a Private Pilot Certificate.



